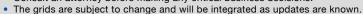




The Global Music Licensing Grid initiative was a collective effort among the participants of Music Biz's Business Development Workgroup to clarify the current licensing structure for music rights in various territories including Argentina, Australia, Brazil, Canada, France, Germany, Italy, Japan, Mexico, Spain, United Kingdom and United States. The licensing grids were created to assist service providers and app developers in their approach to music licensing. Based on the feedback from the Workgroup, we identified the most frequently requested types of music uses: download, non-interactive, on-demand, sync, lyrics and karaoke.



NOTES: • This document is for educational purposes and is not intended to be a substitute for legal counsel. Consult an attorney before making any critical business decisions.





Master	Direct to Label or Merlin*	PPL	Direct to Label or Merlin*	Direct to Label	N/A	N/A
Mechanical Right	PRS for Music (technically MCPS)	PRS for Music (technically MCPS)	PRS for Music (technically MCPS)	Direct to Publisher or PRSM. Some Music Publishers have given PRSM mandate to license sync on their behalf; those that haven't must be licensed directly from Music Publisher	Direct to Publisher or to an Aggregator (e.g., Lyricfind)	Direct to Publisher
Public Performance/ Communication Rights	PRS for Music	PRS for Music	PRS for Music	N/A	N/A	PRS for Music

Pan-European Rights to Anglo-American Catalog:							
Major Publisher	Licensing Body	Licensing Body Affiliation	Exclusive				
EMI	CELAS	GEMA and PRS	Yes				
Sony/ATV	PAECOL	GEMA	Yes				
Universal	SACEM		Yes				
Warner/Chappell	PRSM, STIM, SACEM, BUMA/STEMRA, SABAM, SGAE	N/A	No				
BMG	ARESA	GEMA	Yes				
Kobalt	STIM	N/A	Yes				
Peer	PRSM (AA)	N/A	Yes?				

*Merlin represents a significant number of indie labels

IMPEL on behalf of the following publishers:

Indie Publishers

- Bucks Music Group
- Conexion Music Limited
- Eagle-i Music Limited
- Fairwood Music (UK) Limited
- Fintage Publishing BV
- Hornall Brothers Music Limited
- Kassner Associated
- **Publishers Limited** Minds on Fire
- (formerly Club Row Music)
- Moncur Street Music Limited

- Mute Song Limited
- Nettwerk One Music Limited
- Proof Songs Limited
- Red Ink Music Limited
- Reverb Music Limited
- RZO Music Limited
- Spirit Music Group
- The Music Sales Group
- Truelove Music
- Warp Music Limited
- Westbury Music Limited









